



**Tulsa Community College  
Regular Meeting of the Board of Regents  
Thursday, August 11, 2016  
Metro Campus, Room 617  
3:00 p.m.**

**AGENDA**

1. Call to Order
  - 1.1 Roll Call
2. Old Business
  - 2.1 Approval of the Minutes for the Regular Meeting of the Tulsa Community College Board of Regents held on Thursday, June 16, 2016
  - 2.2 Carry Over Items
3. New Business
  - 3.1 Informative Report
    - 3.1.1 Induction of Regent ([Attachment 3.1.1](#))
    - 3.1.2 Committee Appointments ([Attachment 3.1.2](#))
    - 3.1.3 TCC in the News
    - 3.1.4 Informative Report
    - 3.1.5 Student Success Update
  - 3.2 Academic Affairs and Student Success Committee Report
  - 3.3 Community Relations and Workforce Development Report
  - 3.4 Personnel Report
    - 3.4.1 Information Items
    - 3.4.2 Consent Agenda ([Attachment 3.4.2](#))
      - 3.4.2-a Recommendation for Approval of Professional Staff Appointments
      - 3.4.2-b Retirement of Professional Staff Members
      - 3.4.2-c Resignation of Professional Staff Members

- 3.5 Facilities Committee Report
- 3.6 Finance and Audit Committee Report
  - 3.6.1 Purchase Item Agreements (>100K)
    - 3.6.1-a Purchase of Aviation Software and Maintenance
  - 3.6.2 Consent Agenda
  - 3.6.3 Temporary Renewal of Employee Group Life and Long-Term Disability Insurance Program
  - 3.6.4 Monthly Financial Report for June 2016 ([Attachment 3.6.4](#))
- 3.7 Other New Business
- 3.8 Persons Who Desire to Come Before the Board
- 3.9 Executive Session

[Proposed vote to go into executive session Pursuant to Title 25 Oklahoma Statutes, Section 307(B)(4), for confidential communications between a public body and its attorneys concerning pending investigations, claims or actions.]

- 1. Confidential Report by College Legal Counsel Concerning Pending Litigation, Investigations and Claims.

#### 4. Adjournment

- 4.1 Next Meeting Date:  
The next regular meeting of the Tulsa Community College Board of Regents will be held on Thursday, September 15, 2016, 3:00 p.m., in Room 1315 at Northeast Campus, 3727 East Apache, Tulsa, Oklahoma.

**1. CALL TO ORDER**

**1.1 Roll Call**

	<u>Present</u>	<u>Absent</u>
Paul H. Cornell, Chair	_____	_____
Robin F. Ballenger, Vice Chair	_____	_____
Martin D. Garber, Jr., Secretary	_____	_____
Samuel Combs, Member	_____	_____
Caron A. Lawhorn, Member	_____	_____
Ronald S. Looney, Member	_____	_____
William R. McKamey, Member	_____	_____

**2. OLD BUSINESS**

**2.1 Approval of the Minutes for the Regular Meeting of the Tulsa Community College Board of Regents held on Thursday, June 16, 2016**

<u>ROLL CALL VOTE</u>	
MOTION:	
SECOND:	

<u>Totals</u>					<u>Motion Carried</u>	
YES	NO	Other			YES	NO
					<input type="checkbox"/>	<input type="checkbox"/>

**2.2 Carry Over Items**

**3. NEW BUSINESS**

**3.1 Informative Report**

**3.1.1 Induction of Regent - Caron A. Lawhorn**  
**(Attachment 3.1.1: Senate Confirmation)**

**3.1.2 Committee Appointments**  
**(Attachment 3.1.2: Committee Appointments)**

**3.1.3 TCC in the News**

**3.1.4 Informative Report**

**3.1.5 Student Success Update**

**3.2 Academic Affairs and Student Success Committee Report**

**3.3 Community Relations and Workforce Development Committee Report**

**3.4 Personnel Report**

**3.4.1 Information Items**

**3.4.2 Consent Agenda**

**3.4.2-a Recommendation for Approval of Professional Staff Appointments**

Appointments of full-time faculty and full-time professional grade 18 and above made since the last meeting of the Board of Regents of Tulsa Community College.

**3.4.2-b Retirement of Professional Staff Members**

Retirements of full-time faculty and professional employees submitted since the last meeting of the Board of Regents of Tulsa Community College.

**3.4.2-c Resignation of Professional Staff Members**

Resignations of full-time faculty and professional employees submitted since the last meeting of the Board of Regents of Tulsa Community College.

**(Attachment 3.4.2: Addendum for Personnel Consent Items)**

<u>ROLL CALL VOTE</u>	
<u>CONSENT AGENDA</u>	
MOTION:	
SECOND:	

<u>Totals</u>						<u>Motion Carried</u>	
YES		NO		Other		YES	NO
						<input type="checkbox"/>	<input type="checkbox"/>

**3.5 Facilities Committee Report**

**3.6 Finance and Audit Committee Report**

**3.6.1 Purchase Item Agreements (>\$100K)**

**3.6.1-a Purchase of Aviation Software & Maintenance**

Authorization is requested to enter into a contract for the purchase of annual maintenance and technical software updates for the aviation air traffic control radar.

The Finance Committee recommends award of the contract to Adacel Systems, Inc. in the amount of \$124,763.04. This purchase is an acquisition of professional services.

**ROLL CALL VOTE**

**MOTION FROM THE FINANCE & AUDIT COMMITTEE FOR APPROVAL**

**NO SECOND NEEDED**

<u>Totals</u>					<u>Motion Carried</u>	
YES		NO		Other	YES	NO
					<input type="checkbox"/>	<input type="checkbox"/>

**3.6.2 Consent Agenda: None**

**3.6.3 Temporary Renewal of Employee Group Life and Long-Term Disability Insurance Program**

On September 30, 2016, Tulsa Community College’s Long-Term Disability insurance and Group Life and Accidental Death and Dismemberment (AD&D) contract will end. A temporary renewal of these contracts are needed to extend the insurance through December 31, 2016. Based on the College’s benefits currently being taken to market, the Finance Committee requests authorization to extend the contract of both insurance programs through December 31, 2016.

Based on broker negotiations, there will be 22% reduction in premium for extending the Group Life and Accidental Death & Dismemberment (AD&D) insurance renewal with Mutual of Omaha.

Based on our broker negotiations, there is a 5.6% reduction in the premium for Long-term Disability with American Fidelity.

**RENEWAL RATES**

**Mutual Of Omaha**  
Group Life, AD&D

\$0.22 per 1,000 per month  
 Reduction in Rate from \$0.27 per 1,000 per month

**American Fidelity Assurance**  
Long-term Disability

\$0.84 per 100 per month  
 Reduction in Rate from \$0.89 per 100 per month

<u>ROLL CALL VOTE</u>							
<b>MOTION FROM THE FINANCE &amp; AUDIT COMMITTEE FOR APPROVAL</b>							
<b>NO SECOND NEEDED</b>							

<u>Totals</u>					<u>Motion Carried</u>		
YES		NO		Other		YES	NO
						<input type="checkbox"/>	<input type="checkbox"/>

**3.6.4 Monthly Financial Report**

It is recommended by the Finance Committee that the monthly financial report for June 2016 be approved as presented.

**(Attachment 3.6.5: Monthly Financial Report for June 2016)**

<u>ROLL CALL VOTE</u>							
<b>MOTION FROM THE FINANCE &amp; AUDIT COMMITTEE FOR APPROVAL</b>							
<b>NO SECOND NEEDED</b>							

<u>Totals</u>					<u>Motion Carried</u>		
YES		NO		Other		YES	NO
						<input type="checkbox"/>	<input type="checkbox"/>

**3.7 Other New Business**

### **3.8 Persons Who Desire to Come Before the Board**

Any person who desires to come before the Board shall notify the board chair or his or her designee in writing or electronically at least twelve (12) hours before the meeting begins. The notification must advise the chair of the nature and subject matter of their remarks and may be delivered to the president's office. All persons shall be limited to a presentation of not more than two minutes.

### **3.9 Executive Session**

[Proposed vote to go into executive session Pursuant to Title 25 Oklahoma Statutes, Section 307(B)(4), for confidential communications between a public body and its attorneys concerning pending investigations, claims or actions.]

No executive session.

## **4. ADJOURNMENT**

The next regular meeting of the Tulsa Community College Board of Regents will be held on Thursday, September 15, 2016, 3:00 p.m., in Room 1315 at Northeast Campus, 3727 East Apache, Tulsa, Oklahoma.

**MESSAGE FROM THE  
OKLAHOMA SENATE**

**Second Session of the Fifty-Fifth Legislature**

TO THE GOVERNOR OF THE STATE OF OKLAHOMA

The Senate, on 05.10.16, has approved and confirmed the appointment of

Caron Lawhorn  
Tulsa, Oklahoma

as a member of the Board of Regents of the Tulsa Community College, to serve a seven-year term ending June 30, 2023, succeeding Larry D. Leonard.

Respectfully Submitted,

*Paul Zuias*

Secretary, Oklahoma State Senate

Received by the Governor

Date: May 10, 2016

By: *Mary Fallin*



TULSA COMMUNITY COLLEGE  
BOARD OF REGENTS

Committees, 2016-2017

<u>Committee</u>	<u>Members</u>
1. Executive (Officers of the Board)	Cornell, Chair Ballenger, Vice Chair Garber, Secretary
2. Academic Affairs and Student Success	Ballenger, Chair McKamey Looney
3. Community Relations and Workforce Development	Garber, Chair Lawhorn Looney
4. Facilities	Combs, Chair Looney McKamey
5. Finance and Audit	Lawhorn, Chair Cornell Combs
6. Gifts & TCC Foundation	Garber, Chair Lawhorn Looney
OSU Coordinating Representative:	McKamey/Cornell
OU Coordinating Representative:	Garber

TCC Board of Regents  
Committee List, 2016-2017  
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<u>Name</u>	<u>Position</u>	<u>Committee</u>
Robin Ballenger	Vice Chair Chair	Executive Academic Affairs and Student Success
Sam Combs	Chair Member	Facilities Finance & Audit
Paul Cornell	Chair Member	Executive Finance & Audit
Martin Garber	Secretary Chair  Chair	Executive Community Relations and Workforce Development Gifts & TCC Foundation
Caron Lawhorn	Chair Member  Member	Finance & Audit Community Relations and Workforce Development Gifts & TCC Foundation
Ron Looney	Member  Member Member  Member	Academic Affairs and Student Success Facilities Community Relations and Workforce Development Gifts & TCC Foundation
Bill McKamey	Member Member	Facilities Academic Affairs and Student Success

## **ADDENDUM FOR PERSONNEL CONSENT ITEMS:**

*Items listed under Personnel Consent Items will be approved by one motion without discussion. If discussion on an item is desired, the item will be removed from the "Consent Agenda" and considered separately at the request of a Board member.*

### **APPOINTMENTS:**

Tommy Chesbro, Assistant Professor Sociology, Northeast Campus August 17, 2016	Salary: \$50,000
David Drosdoff, Assistant Professor Physics, Northeast Campus August 17, 2016	Salary: \$52,000
Nina L. Dulabaum, Assistant Professor Psychology, Metro Campus August 17, 2016	Salary: \$60,000
Brusse James, Assistant Director IT Support & Network Services, Metro Campus August 15, 2016	Salary \$81,500
Melinda King, Assistant Professor Nursing, Metro Campus August 1, 2016	Salary: \$52,206
Gail Livengood, Assistant Professor Nursing, Metro Campus August 1, 2016	Salary: \$54,217
Diane Montoto, Assistant Professor, Respiratory Care Program, Metro Campus August 17, 2016	Salary: \$49,826
Anna Page, Assistant Professor Nursing, Metro Campus August 1, 2016	Salary: \$52,000
Heekyeong Park, Assistant Professor Psychology, Southeast Campus August 17, 2016	Salary: \$60,000
Christopher Perkins, Assistant Professor, English, Southeast Campus August 17, 2016	Salary: \$51,273
Erin Rapple, Assistant Professor Art, Metro Campus August 17, 2016	Salary: \$50,500
Angelica Reina, Assistant Professor Child Development/GKFF Endowed Chair Hispanic Outreach West Campus September 1, 2016	Salary: \$65,000
Peggy Spears, Assistant Professor, Respiratory Care Program, Metro Campus August 1, 2016	Salary: \$59,400
Cristina Speligene, Assistant Professor Digital Media, Metro Campus August 17, 2016	Salary: \$53,000
Penny Stack, Assistant Professor, Occupational Therapy Assistant Program, Metro Campus August 1, 2016	Salary: \$60,725
Serena Staires, Assistant Professor, Nursing, Metro Campus August 1, 2016	Salary: \$54,217
Pamela Webb, Assistant Professor, English, Northeast Campus August 17, 2016	Salary: \$43,500

**RETIREMENT(S):**

David Matthews, Assistant Professor, Business and Information Technology  
Metro Campus

Date: August 1, 2016

**RESIGNATIONS:**

Esteban Aldarondo, Assistant Professor, Science, Math & Engineering Technology  
Northeast Campus

Date: July 25, 2016

Jean Crissien, Assistant Professor of Political Science, Liberal Arts/Community Services  
Northeast Campus

Date: August 1, 2016

Belinda McGee, Assistant Professor/Academic Lab Coordinator, Child Development  
West Campus

Date: July 31, 2016

GeorgeAnn Stoops, Assistant Professor, Nursing Services  
Southeast Campus

Date: June 30, 2016

TULSA COMMUNITY COLLEGE

FINANCIAL REPORT

MONTH ENDING JUNE 2016

TULSA COMMUNITY COLLEGE

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Educational & General

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Category

SCHEDULE E: Statement of Revenue,  
Expenditures and Campus Store Equity

**TULSA COMMUNITY COLLEGE**  
**STATEMENT OF REVENUE AND EXPENDITURES COMPARISON**  
**FOR THE PERIOD ENDING JUNE 30, 2016 AND JUNE 30, 2015**

	JUNE FY16			JUNE FY15			\$ Change	Percent Change
	Budget	Year to date	Percent of Budget	Budget	Year to date	Percent of Budget		
<b>Revenue</b>								
<b>Education &amp; General</b>								
State Appropriations	\$ 36,600,023	\$ 32,936,000	90.0%	\$ 37,689,803	\$ 37,689,803	100.0%	\$ (4,753,803)	-12.6%
Revolving Fund	2,839,046	3,896,245	137.2%	2,520,429	3,738,197	148.3%	158,048	4.2%
Resident Tuition	27,636,535	27,795,304	100.6%	29,552,922	27,554,750	93.2%	240,554	0.9%
Non-Resident Tuition	2,578,634	2,577,260	99.9%	2,473,585	2,635,696	106.6%	(58,437)	-2.2%
Student Fees	6,180,408	6,153,293	99.6%	6,334,074	5,993,321	94.6%	159,972	2.7%
Local Appropriations	37,683,613	39,800,000	105.6%	36,912,149	37,530,000	101.7%	2,270,000	6.0%
<b>Total</b>	<u>\$ 113,518,259</u>	<u>\$ 113,158,101</u>	<u>99.7%</u>	<u>\$ 115,482,962</u>	<u>\$ 115,141,767</u>	<u>99.7%</u>	<u>\$ (1,983,666)</u>	<u>-1.7%</u>
<b>Auxiliary Enterprises</b>								
Campus Store	\$ 8,816,213	\$ 7,396,756	83.9%	\$ 9,350,000	\$ 8,816,213	94.3%	\$ (1,419,457)	-16.1%
Student Activities	2,471,419	2,290,774	92.7%	2,574,681	2,371,419	92.1%	(80,645)	-3.4%
Other Auxiliary Enterprises	7,745,885	4,153,222	53.6%	7,773,913	4,231,885	54.4%	(78,663)	-1.9%
<b>Total</b>	<u>\$ 19,033,517</u>	<u>\$ 13,840,752</u>	<u>72.7%</u>	<u>\$ 19,698,594</u>	<u>\$ 15,419,517</u>	<u>78.3%</u>	<u>\$ (1,578,765)</u>	<u>-10.2%</u>
<b>Restricted</b>								
Institutional Grants	\$ 7,732,911	\$ 6,390,603	82.6%	\$ 7,947,090	\$ 7,535,240	94.8%	\$ (1,144,637)	-15.2%
State Student Grants	4,392,014	3,561,068	81.1%	3,763,651	4,319,812	114.8%	(758,743)	-17.6%
<b>Total</b>	<u>\$ 12,124,925</u>	<u>\$ 9,951,672</u>	<u>82.1%</u>	<u>\$ 11,710,741</u>	<u>\$ 11,855,052</u>	<u>101.2%</u>	<u>\$ (1,903,380)</u>	<u>-16.1%</u>
<b>TOTAL REVENUE</b>	<u>\$144,676,701</u>	<u>\$136,950,525</u>	<u>94.7%</u>	<u>\$146,892,297</u>	<u>\$142,416,336</u>	<u>97.0%</u>	<u>\$ (5,465,811)</u>	<u>-3.8%</u>
<b>Expenditures</b>								
<b>Education &amp; General</b>								
Instruction	\$ 47,642,238	\$ 41,775,903	87.7%	\$ 55,636,690	\$ 52,395,847	94.2%	\$ (10,619,944)	-20.3%
Public Service	544,020	137,258	25.2%	1,886,885	841,677	44.6%	(704,419)	-83.7%
Academic Support	20,099,642	18,724,049	93.2%	10,290,476	7,748,860	75.3%	10,975,189	141.6%
Student Services	9,029,409	8,491,463	94.0%	13,141,064	12,740,912	97.0%	(4,249,449)	-33.4%
Institutional Support	14,079,500	15,018,968	106.7%	14,601,306	14,386,656	98.5%	632,311	4.4%
Operation/ Maintenance of Plant	16,307,411	16,448,393	100.9%	14,695,247	17,096,183	116.3%	(647,790)	-3.8%
Tuition Waivers	3,375,756	3,438,654	101.9%	3,261,600	3,221,628	98.8%	217,026	6.7%
Scholarships	4,145,100	4,371,040	105.5%	4,294,440	4,032,159	93.9%	338,881	8.4%
<b>Total</b>	<u>\$ 115,223,076</u>	<u>\$ 108,405,729</u>	<u>94.1%</u>	<u>\$ 117,807,708</u>	<u>\$ 112,463,923</u>	<u>95.5%</u>	<u>\$ (4,058,194)</u>	<u>-3.6%</u>
<b>Auxiliary Enterprises</b>								
Campus Store	\$ 7,241,877	\$ 7,255,370	100.2%	\$ 8,498,821	\$ 8,443,539	99.3%	\$ (1,188,169)	-14.1%
Student Activities	2,439,017	2,271,127	93.1%	2,786,430	2,595,139	93.1%	(324,012)	-12.5%
Other Auxiliary Enterprises	7,736,844	4,455,942	57.6%	10,133,554	6,780,997	66.9%	(2,325,055)	-34.3%
<b>Total</b>	<u>\$ 17,417,738</u>	<u>\$ 13,982,438</u>	<u>80.3%</u>	<u>\$ 21,418,805</u>	<u>\$ 17,819,674</u>	<u>83.2%</u>	<u>\$ (3,837,236)</u>	<u>-21.5%</u>
<b>Restricted</b>								
Institutional Grants	\$ 7,732,911	\$ 7,603,897	98.3%	\$ 7,947,090	\$ 7,532,911	94.8%	\$ 70,986	0.9%
State Student Grants	4,392,014	3,783,158	86.1%	3,763,651	4,192,014	111.4%	(408,855)	-9.8%
<b>Total</b>	<u>\$ 12,124,925</u>	<u>\$ 11,387,056</u>	<u>93.9%</u>	<u>\$ 11,710,741</u>	<u>\$ 11,724,925</u>	<u>100.1%</u>	<u>\$ (337,870)</u>	<u>-2.9%</u>
<b>TOTAL EXPENDITURES</b>	<u>\$ 144,765,739</u>	<u>\$ 133,775,222</u>	<u>92.4%</u>	<u>\$ 150,937,254</u>	<u>\$ 142,008,522</u>	<u>94.1%</u>	<u>\$ (8,233,300)</u>	<u>-5.8%</u>

**TULSA COMMUNITY COLLEGE  
EXPENDITURE SUMMARY BY CATEGORY  
FOR THE PERIOD ENDING JUNE 30, 2016 AND JUNE 30, 2015**

	JUNE FY16			JUNE FY15			\$ Change	Percent Change
	Budget	Year to date	Percent of Budget	Budget	Year to date	Percent of Budget		
<b>EDUCATION AND GENERAL</b>								
Salaries & Wages								
Faculty	\$ 18,288,189	\$ 17,560,925	96.0%	\$ 18,693,488	\$ 18,126,574	97.0%	\$ (565,648)	-3.1%
Adjunct Faculty	12,893,590	9,867,202	76.5%	13,220,130	11,870,852	89.8%	(2,003,650)	-16.9%
Professional	11,599,149	11,569,790	99.7%	12,544,963	11,708,512	93.3%	(138,722)	-1.2%
Classified Exempt	4,479,153	4,177,098	93.3%	4,302,724	4,072,772	94.7%	104,326	2.6%
Classified Hourly	14,440,059	13,817,916	95.7%	15,438,720	14,671,439	95.0%	(853,523)	-5.8%
TOTAL	\$ 61,700,140	\$ 56,992,931	92.4%	\$ 64,200,025	\$ 60,450,149	94.2%	\$ (3,457,218)	-5.7%
Staff Benefits	\$ 22,047,079	\$ 21,229,807	96.3%	\$ 22,763,194	\$ 21,631,818	95.0%	(402,011)	-1.9%
Professional Services	3,522,742	3,036,158	86.2%	3,749,510	2,294,601	61.2%	741,557	32.3%
Operating Services	14,883,965	13,264,339	89.1%	13,066,210	13,118,703	100.4%	145,636	1.1%
Supplies and Materials	1,875,717	1,369,124	73.0%	1,917,792	1,737,973	90.6%	(368,849)	-21.2%
Travel	750,533	535,175	71.3%	779,479	693,423	89.0%	(158,247)	-22.8%
Utilities	2,015,900	1,754,340	87.0%	2,035,000	1,956,072	96.1%	(201,732)	-10.3%
Tuition Waivers	3,375,756	3,438,654	101.9%	3,261,600	3,221,628	98.8%	217,026	6.7%
Scholarships	4,145,100	4,371,040	105.5%	4,294,440	4,032,159	93.9%	338,881	8.4%
Furniture & Equipment	906,144	2,414,159	266.4%	1,740,458	3,327,396	191.2%	(913,237)	-27.4%
TOTAL	\$ 115,223,076	\$ 108,405,729	94.1%	\$ 117,807,708	\$ 112,463,923	95.5%	\$ (4,058,194)	-3.6%



**TULSA COMMUNITY COLLEGE**  
**EXPENDITURE SUMMARY BY CATEGORY**  
**FOR THE PERIOD ENDING JUNE 30, 2016 AND JUNE 30, 2015**

	JUNE FY16			JUNE FY15			\$ Change	Percent Change
	Budget	Year to date	Percent of Budget	Budget	Year to date	Percent of Budget		
<b><u>CAMPUS STORE</u></b>								
Salaries & Wages								
Professional & Classified Exempt	\$ 306,629	\$ 327,462	106.8%	\$ 300,089	\$ 314,236	104.7%	\$ 13,226	4.2%
Classified Hourly	599,206	567,449	94.7%	726,640	581,914	80.1%	(14,465)	-2.5%
Total Salaries & Wages	\$ 905,835	\$ 894,911	98.8%	\$ 1,026,729	\$ 896,150	87.3%	\$ (1,239)	-0.1%
Staff Benefits	\$ 320,542	\$ 284,919	88.9%	\$ 342,592	\$ 305,456	89.2%	\$ (20,537)	-6.7%
Professional Services	-	8,048	0.0%	-	-	0.0%	8,048	100.0%
Operating Services	180,500	49,359	27.3%	352,500	108,282	30.7%	(58,923)	-54.4%
Supplies and Materials	-	92	0.0%	-	-	0.0%	92	100.0%
Travel	15,000	3,724	24.8%	5,000	2,860	57.2%	864	30.2%
Utilities	40,000	24,365	60.9%	40,000	27,168	67.9%	(2,803)	-10.3%
Items for Resale - Campus Store	5,780,000	5,989,953	103.6%	6,732,000	7,078,452	105.1%	(1,088,499)	-15.4%
Furniture & Equipment	-	-	0.0%	-	25,171	0.0%	(25,171)	-100.0%
TOTAL	\$ 7,241,877	\$ 7,255,370	100.2%	\$ 8,498,821	\$ 8,443,539	99.3%	\$ (1,188,169)	-14.1%
<b><u>STUDENT ACTIVITIES</u></b>								
Salaries & Wages								
Professional	\$ 564,340	\$ 566,559	100.4%	\$ 628,529	\$ 555,234	88.3%	\$ 11,324	2.0%
Classified Hourly	808,166	633,844	78.4%	829,398	713,011	86.0%	(79,167)	-11.1%
Total Salaries & Wages	\$ 1,372,506	\$ 1,200,402	87.5%	\$ 1,457,927	\$ 1,268,245	87.0%	\$ (67,843)	-5.3%
Staff Benefits	\$ 396,565	\$ 480,659	121.2%	\$ 535,678	\$ 510,985	95.4%	\$ (30,327)	-5.9%
Professional Services	39,260	18,963	48.3%	91,900	37,709	41.0%	(18,746)	-49.7%
Operating Services	220,766	202,157	91.6%	218,602	276,970	126.7%	(74,814)	-27.0%
Supplies and Materials	215,000	176,087	81.9%	175,000	220,152	125.8%	(44,065)	-20.0%
Travel	104,920	78,154	74.5%	99,875	69,966	70.1%	8,188	11.7%
Furniture & Equipment	-	54,151	0.0%	66,448	104,190	156.8%	(50,039)	-48.0%
Items for Resale	90,000	60,553	67.3%	141,000	106,920	75.8%	(46,367)	-43.4%
TOTAL	\$ 2,439,017	\$ 2,271,127	93.1%	\$ 2,786,430	\$ 2,595,139	93.1%	\$ (324,012)	-12.5%
<b><u>OTHER AUXILIARY ENTERPRISES</u></b>								
Salaries & Wages								
Professional	\$ 82,000	\$ 135,713	165.5%	\$ 56,343	\$ 80,463	142.8%	\$ 55,250	68.7%
Adjunct Faculty	146,713	211,377	144.1%	127,170	235,847	185.5%	(24,471)	-10.4%
Classified Hourly	320,000	342,353	107.0%	320,000	305,440	95.4%	36,913	12.1%
Total Salaries & Wages	\$ 548,713	\$ 689,443	125.6%	\$ 503,513	\$ 621,750	123.5%	\$ 67,693	10.9%
Staff Benefits	\$ 65,613	\$ 110,529	168.5%	\$ 87,726	\$ 88,361	100.7%	\$ 22,168	25.1%
Professional Services	398,000	328,124	82.4%	552,120	437,078	79.2%	(108,954)	-24.9%
Operating Services	3,847,418	1,398,171	36.3%	5,657,218	2,641,772	46.7%	(1,243,601)	-47.1%
Supplies and Materials	-	292,095	0.0%	300,000	318,811	106.3%	(26,717)	-8.4%
Travel	-	24,158	0.0%	32,900	36,453	110.8%	(12,295)	-33.7%
Utilities	870,000	657,878	75.6%	870,000	733,527	84.3%	(75,649)	-10.3%
Scholarship & Refunds	-	-	0.0%	-	-	0.0%	-	0.0%
Bond Principal and Expense	2,000,000	865,391	43.3%	2,012,777	1,806,905	89.8%	(941,514)	-52.1%
Furniture & Equipment	-	88,551	0.0%	117,300	93,643	79.8%	(5,092)	-5.4%
Items for Resale	7,100	1,602	22.6%	-	2,697	0.0%	(1,095)	-40.6%
TOTAL	\$ 7,736,844	\$ 4,455,942	57.6%	\$ 10,133,554	\$ 6,780,997	66.9%	\$ (2,325,055)	-34.3%

**TULSA COMMUNITY COLLEGE-CAMPUS STORE**  
**STATEMENT OF REVENUE, EXPENDITURES AND CAMPUS STORE EQUITY**  
**FOR THE TWELVE MONTHS ENDING JUNE 30, 2016 AND JUNE 30, 2015**

	JUNE FY16		JUNE FY15		Increase/ (Decrease)	Percent Change
	Current Year	Percent of Sales	Prior Year	Percent of Sales		
Income From Sales						
Sales (From 07-01-15 To 06-30-16)						
Textbooks, Supplies, and Soft Goods	\$ 7,339,721		\$ 9,156,277		\$ (1,816,556)	-19.8%
Total Sales	7,339,721	100.0%	9,156,277	100.0%	(1,816,556)	-19.8%
Less: Cost of Goods Sold	5,669,233	77.2%	7,158,115	78.2%	(1,488,882)	-20.8%
Gross Income/(Loss) on Sales	1,670,487	22.8%	1,998,161	21.8%	(327,674)	-16.4%
Operating Expenses						
Selling Expenses	894,911	12.2%	896,150	9.8%	(1,239)	-0.1%
Total Selling Expense	894,911	12.2%	896,150	9.8%	(1,239)	-0.1%
Administrative Expenses						
Personnel Benefits	284,919	3.9%	305,456	3.3%	(20,537)	-6.7%
Travel	3,724	0.1%	2,860	0.0%	864	30.2%
Operating Expense	81,864	1.1%	135,450	1.5%	(53,586)	-39.6%
Total Administrative Expense	370,506	5.0%	443,765	4.8%	(73,259)	-16.5%
Total Selling and Administrative Expense	1,265,417	17.2%	1,339,916	14.6%	(74,499)	-5.6%
Net Selling Income/(Loss)	405,070	5.5%	658,246	7.2%	(253,175)	-38.5%
Other Income/(Loss)						
Commission Income	42,590	0.6%	36,471	0.4%	6,119	16.8%
Other Expense	425,000	5.8%	650,000	7.1%	(225,000)	-34.6%
	(382,410)	-5.2%	(613,529)	-6.7%	231,119	-37.7%
Net Income/(Loss)	\$ 22,661	0.3%	\$ 44,717	0.5%	(22,056)	-49.3%
Equity Balance July 1, 2015	6,627,002		6,689,507		(62,506)	-0.9%
Equity Balance June 30, 2016	\$ 6,649,662		\$ 6,734,225		(84,562)	-1.3%

	Current Year	Prior Year	Increase/ (Decrease)	Percent Change
Inventory July 1, 2015	\$ 1,644,716	\$ 1,149,590	\$ 495,126	43.1%
Purchases				
Textbooks, Supplies, and Soft Goods	5,691,140	7,509,614	(1,818,475)	-24.2%
Total Purchases	5,691,140	7,509,614	(1,818,475)	-24.2%
Freight-In	85,317	143,627	(58,311)	
	5,776,456	7,653,241	(1,876,785)	-24.5%
Cost of Goods Available for Sale	7,421,172	8,802,831	(1,381,659)	-15.7%
Deduct Inventory June 30, 2016	1,751,939	1,644,716	107,223	6.5%
Cost of Goods Sold	\$ 5,669,233	\$ 7,158,115	(1,488,882)	-20.8%